LinkedIn Brand Communications Campaign

Sponsor Update #1

Theme: Announcement Campaign of New UMMS LinkedIn Web Site Pages

Audience: Existing 5,450 UMMS followers **Date of Distribution:** Early to mid January

Communications Objective: Build brand awareness; drive traffic to our website; retrieve new job candidates/leads

Call to Action: "Like" "Comment" "Share" "Write Recommendation"; Apply for job

Measurement: Number of clicks on image; Number of times people have liked, commented on, shared or

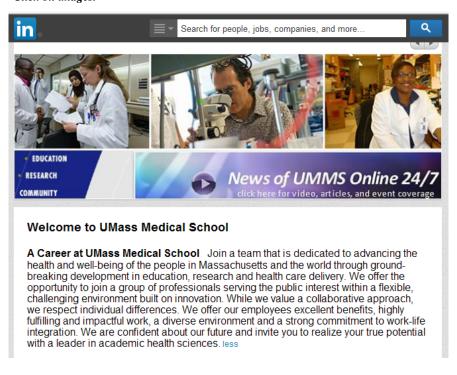
recommended each update; How many followers gained by sponsoring each update.

Careers at UMass Medical School (UMMS)

We are confident about our future and invite you to realize your true potential with a leader in academic health sciences.

View Our New LinkedIn University Web Site Pages NEW

Click on images.



• UMMS Confidence in Our Future Learn More About Who We Are



• UMMS LinkedIn Home Page View/Apply to UMMS Job Postings



Sponsor Update #2

Theme: Awareness and Call to Action Campaign to Increase Candidate Pool for UMMS Job Postings **Audience:** Existing 5,450 UMMS followers **Date of Distribution:** Mid to late January

Communications Objective: Retrieve new job candidates/leads

Call to Action: View, apply or share UMMS job postings; "Like" "Comment" "Share"

Measurement: Number of clicks on image; Number of times people have liked, commented on, or shared each

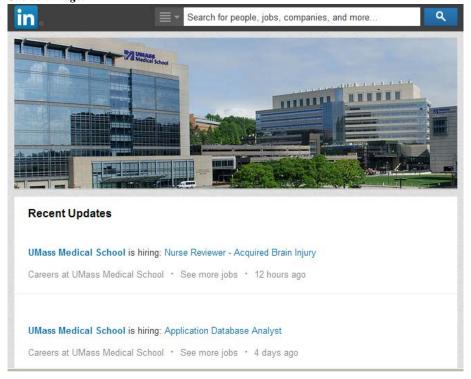
update; How many followers gained by sponsoring each update.

Careers at UMass Medical School (UMMS)

We are confident about our future and invite you to realize your true potential with a leader in academic health sciences.

View, apply or share UMMS open job postings.

Click on image.



Sponsor Update #3

Message: Awareness Campaign of "Who We Are" **Audience:** Existing 5,450 UMMS followers

Date of Distribution: Early February

Communications Objective: Build brand awareness; drive traffic to our website

Call to Action: "Like" "Comment" "Share"; Click/subscribe to UMMS YouTube site and/or our UMMS

website

Measurement: Number of clicks on image; Number of times people have liked, commented on, shared or recommended each update; How many followers gained by sponsoring each update.

Careers at UMass Medical School (UMMS)

We are confident about our future and invite you to realize your true potential with a leader in academic health sciences.

Learn More About Who We Are

Click on image.

